

The big business marketplace

Business for sale more than 15 years



ID 21767

Offer Corporate sales, firm sales, sales **Tea and coffee products**

On request you will receive the complete expose!

It is ...

a cornstarch spoon with an ingredient chamber for tea, coffee, cocoa, chocolate, etc. The ingredient chamber is filled with tea or coffee and closed with a filter that is water permeable. This spoon is then stirred in hot water. Thus, no further spoon (as usual with tea bags) is needed and it eliminates the squeezing of the commercial tea bag.

The company is sold because ...

My family planning will see a big change next year and I will not be able to spend as much time on the company as before. The spoon has great potential and it would be a pity not to be able to fully exploit this. There are no employees because the sales department currently runs through many different external sales partners. Furthermore, I am predestined to bring products and companies to the "market" and sell these companies and projects to large companies that already have other products, have their own marketing department and have a much larger logistics. A company takeover is possible from 15.12..

What's so cool and interesting about the product?

Not only the simple preparation of tea makes our spoon so interesting. Get rid of the idea of only filling the spoon with black tea and green tea.

You can theoretically fill the spoon with all the ingredients that are interesting for the market. Below are a few examples. Fill the spoon z. B. with

* Your Energy-Drink powder

* Coffee

* Tea or coffee from well-known companies looking for appropriate packaging

* herbs

* Cocoa powder or drinking chocolate, which dissolves in milk

* Fancy varieties such as hemp flowers or very expensive matcha and give the spoon even more value

The range of different filling options is limitless.

Advantages over a classic teabag:

* The biggest selling point is the ease of use of the product

* The tea bag does not need to be squeezed out

* No dripping, no smudging, no more scalding

* Easy to use instead of spoon and teabag

* No more washing after use (neither plates, where the tea bag is placed, nor the spoon)

*Hygienic

* The tea retains its good flavor longer through the individual packaging

Advantages of a production in Germany

Currently, the whole production is in China. I would recommend that you relocate the production to Germany. Because

* You have full cost control

* You can check and improve all production steps at any time

* The production prices can be reduced in Germany by 50%

* Various components such as spoons, packaging, etc. could still be obtained cheaply from China

* Larger customer base through "Made in Germany"

* You can respond much more flexibly to customer requests. Z. B. .:

* Design of the packaging can be adapted faster

* Conveniently fill in the desired teas or coffees of your customers

* Filter paper can be printed individually for the customer (I will of course give you the contacts)

* The shape of the spoon can be adjusted more quickly according to the customer's request

* More comfortable adding new packaging units to the range

And the most important thing for you:

I remain at your disposal even after the purchase as a competent partner. I know in detail the production, the different materials, the problems and benefits, the customer groups, the structure of the homepage and much more. I've been working on the project for many years and can assure you there's nothing more important to you after your purchase than someone on your side who knows the product in detail. As already written above, I have been developing products, concepts and selling my companies to larger companies for many years.

[Corporate sales](#)

Region 10, Germany

Entry in own name

More informations and contact

www.biz-trade.eu/ma-21767.htm