

# The big business marketplace

Business for sale more than 15 years



ID 21841

## Offer Corporate sales, firm sales, sales **Internship And Study Abroad Provider**

Internship and Study Abroad Program

Asking Price: 599,000 EUR (seller financing available)

Cash Flow: 182,000 EUR

Gross Revenue: 273,000 EUR

The owner of the Company is interested in receiving offers from potential investors and/or buyers for investment in or sale of the business. This transaction provides a potential buyer with the opportunity to further capitalize on the Company's global market position and to realize significant profits and continued growth from the current service offering.

Founded in 1999, the Institute has placed over 1,150 students into internships, study abroad programs, and gap year programs in the US and 22 other countries. The Institute is recognized as an industry leader in customized placements and has partnered with top universities such as UC Santa Barbara and San Francisco State.

Students hire the Institute to locate educational or internship positions and to facilitate their accommodation. The Institute supports its clients with an orientation program as well as weekly follow up throughout the duration of the placement. The Institute is relocatable and utilizes remote, contract labor from around the world. Since , the Institute has successfully located over 230 internships; this has resulted in an average annual revenue of approximately 273,000 EUR and average cash flow of 159,000 EUR. Current revenue is based on the owner working part-time/seasonally with a heavier workload from November to March.

The industry is unique in that student demand for services exceeds the current capacity from existing service providers. Larger providers handle up to 2,000 students per year and 17m gross sales. The Institute has the marketing plan and connections to expand toward those numbers. An established track record is critical for expansion in this industry as participants rely on student referrals to choose programs and the Institute has a twenty-year track record.

For the first time since its inception in 1999, the Institute is open to offers to invest and/or acquire. The Institute has enjoyed significant financial success. Since the Institute has relied exclusively on private referrals for new customers and has expended minimal budget on advertising. The Institute has recently redeveloped its website and is ready to embark on a digital marketing campaign and partner with universities and study abroad websites to drive growth. The Institute is highly scalable, may be franchised, has significant growth opportunities, and has an excellent reputation and relationship with many important industry leaders.

The owner is willing to provide training on the entire cycle of the business and is open to maintaining a continued role with the company.

[Corporate sales](#)

Region 10, United Kingdom

Entry in own name

More informations and contact

[www.biz-trade.eu/ma-21841.htm](http://www.biz-trade.eu/ma-21841.htm)