

# The big business marketplace

Business for sale more than 15 years



ID 27119

## Look for Corporate follow-up, firm follow-up, follow-up **Security Services**

We are seeking established, owner-managed companies within the German security market whose owners are preparing for succession, looking for a growth partner, or wishing to gradually integrate their business into a larger corporate structure.

Our focus lies on:

- Installers and system integrators specializing in video surveillance, intrusion detection systems, access control, perimeter protection, and alarm technology
- Emergency call and service control centers, as well as companies providing alarm reception, monitoring connections, alarm processing, or video verification services
- Security firms with a technical focus, intervention services, or their own dedicated control centers
- Hybrid businesses combining installation, maintenance, monitoring, alarm connection, and alarm processing services

We are primarily seeking companies with the following characteristics:

- A business location within Germany
- Typically 10 or more employees
- Annual revenue ranging from approximately €1.5 million to €15 million
- A positive earnings track record
- Well-established, long-standing customer relationships
- Recurring revenue streams derived from maintenance, service, monitoring connections, or surveillance services
- Relevant certifications (e.g., DIN, VdS, ISO, BHE, or TSI), where applicable

We are building a long-term-oriented corporate group within the German security sector. Our core objective is to provide a fair, discreet, and sustainable succession solution for successful regional businesses.

We are committed to preserving the existing business location, workforce, customer relationships, and regional reputation. Depending on the owner's specific objectives, various options are available, including a complete sale, a majority stake sale, a structured transitional phase, or continued equity participation in the future corporate group.

Joining a larger corporate structure opens up new opportunities through centralized purchasing, administrative and recruitment support, and access to modern technology and process modules—such as standardized video and alarm platforms, remote access capabilities, camera health monitoring, and more efficient control center workflows.

All discussions will be treated with the utmost confidentiality. An initial introductory meeting is worthwhile even if a business handover is not anticipated to become relevant for several years to come.

Succession

Region 10, Germany

Entry in own name

More informations and contact

[www.biz-trade.eu/ma-27119.htm](http://www.biz-trade.eu/ma-27119.htm)