ID 27468

Look for Corporate participation, firm participation

Exhibition & Event Design / Spatial Concepts / Exhibition Stand Construction

Entrepreneurial Partner / Successor Sought for an Exhibition Stand Construction Business

We are seeking an entrepreneurial partner to join an established exhibition stand design and construction business with a long-standing client base, actively contribute to its operations and eventually take over the company.

This is not a traditional employment opportunity, but an equity partnership requiring a personal capital investment, active involvement and a long-term commitment.

Two possible areas of expertise are considered:

Creative / Technical: Exhibition stand design and development, CAD planning, technical detailing, as well as supporting client projects and project preparation.

Practical / Operational: Warehouse and materials management, preparation and coordination of installation work, and hands-on involvement in the assembly and dismantling of exhibition stands at trade fairs.

Career changers without previous experience in the exhibition and trade fair industry are expressly welcome, provided they demonstrate technical aptitude or creative skills, a willingness to learn and an entrepreneurial mindset.

Comprehensive training and guidance can be provided. Candidates who learn quickly and demonstrate commitment can develop the necessary professional skills within a few months to manage their area of responsibility independently and confidently.

It is not essential to cover both areas of expertise. We are looking for someone who demonstrates strengths or clear potential in at least one of these fields, is willing to take responsibility and is motivated to develop their capabilities further.

An initial capital investment of at least EUR 100,000 is envisaged. The equity participation will be limited to a maximum of 39% during the initial phase. Entrepreneurial control will remain with the current owner until the eventual transfer of ownership.

The invested capital is primarily intended to support business growth, additional staffing capacity, equipment, materials and operational development.

Consequently, this opportunity does not include a conventional full-time employment contract with a standard market salary from day one. Remuneration for operational involvement will be agreed upon depending on the scope of responsibilities, the legal structure of the business and its financial development.

The objective is a gradual transfer of ownership and management over the next five to six years, or potentially sooner. Subject to a successful working relationship, the partner may acquire additional shares and eventually take over the business in full.

We are looking for an individual who is seeking more than a new professional position and is prepared to invest personal capital, practical commitment and entrepreneurial responsibility in building their own future business.

Industry: Exhibition Stand Design & Construction / Trade Fair Services

Current Legal Structure: Sole Proprietorship

Equity Participation: Maximum 39% during the initial phase

Required Capital Investment: From EUR 100,000

Long-Term Opportunity: Full business succession within five to six years, or potentially sooner.

Participation
Region 31, Germany
Entry in own name

More informations and contact
www.biz-trade.eu/ma-27468.htm